

As of 31/12/2018

Wealth Preservation		Wealth Accumulation					
Portfolio 1 of 7	Portfolio 2 of 7	Portfolio 3 of 7	Portfolio 4 of 7	Portfolio 5 of 7	Portfolio 6 of 7	Portfolio 7 of 7	AIM Portfolio

## Risk and investment objective

### Risk appetite: high risk

I am willing to accept significant risk and potential losses in the pursuit of potential inheritance tax relief.

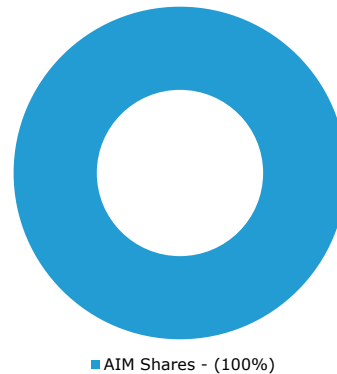
### Capital loss attitude: high risk

Maximising inheritance tax relief is my main objective and I am willing to accept large and sometimes dramatic short term drops in value.

### Investment objective:

I am primarily seeking to maximise inheritance tax relief with prospects for capital growth over the medium to longer term.

## Average portfolio breakdown



## Investment strategy

The AIM Portfolio looks to gain Inheritance Tax (IHT) relief whilst achieving long-term capital appreciation. To this end the portfolio will invest exclusively in equities quoted on the Alternative Investment Market (AIM) that are likely to be eligible for Business Relief from IHT. Appropriate if you are a UK tax payer and your main aim is to achieve IHT relief as well as capital growth with limited or no requirement for income. You accept that the value of your portfolio is not guaranteed and can rise and fall very significantly, in line with the AIM market.

Companies quoted on AIM tend to be smaller and at an earlier stage in their development compared to those listed on mainstream markets. As a result the portfolio will be exposed to companies with shorter track records, less diversified business models and/or narrower geographical scope than more mainstream equities. This is likely to result in prices that are more volatile and a greater risk of very large falls in price.

As a consequence of the geographical range of companies quoted on AIM, the portfolio is likely to be exposed predominantly to UK companies, with a minority of holdings spread across other developed countries such as the US, Europe and Japan, and emerging markets, which include Asia, Latin America and other emerging countries.

The AIM Portfolio offers dealing for subscriptions and withdrawals on a monthly basis. Furthermore the AIM market is less liquid than more mainstream markets. As a result it may take several days to buy or sell a shareholding in an AIM company, and even in normal market conditions there may be cases where a holding cannot be sold without significant delay. In times of market stress the ability to sell shareholdings may be severely constrained. You therefore accept that it may not be possible to realise your investment within a specified timeframe. Trading costs, including brokerage charges and the spread between the buying and selling price, may be larger than for more mainstream equities.

AIM shares must currently be held for two years to be eligible for business relief though clients should not rely on this and should take professional advice. The rules for Business Relief are subject to change and the relief may be removed in the future. If the relief were removed it might cause a reduction in the level of demand for AIM shares, resulting in falls in both prices and liquidity. Relief can only be claimed at the time when IHT becomes payable, so there is no guarantee that all shares held in the portfolio will be eligible for the relief. If we believe that a holding is likely to become ineligible for business relief it will be sold and replaced with an investment which is likely to qualify, and the combined periods of ownership should count towards the minimum 2 year holding period required to qualify for business relief. However if a holding becomes ineligible or a replacement holding does not qualify for business relief then it may be necessary to begin a new two year holding period to requalify for business relief. When trading is taking place there will be periods when the portfolio is not fully invested, and therefore IHT relief would be limited to the proportion of the portfolio invested in eligible shares.

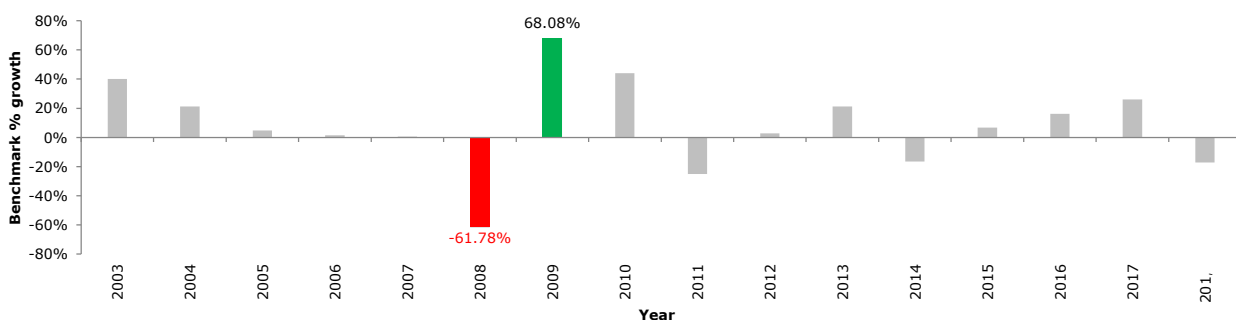
## Benchmark past performance

The AIM Portfolio is benchmarked against the FTSE AIM All Share Index. The index is designed to mirror the risk and return profile of a portfolio that holds equities quoted on the Alternative Investment Market.

The graph below shows the best and worst calendar years since 2003 and the table shows performance over the past five discrete 12 month periods.

Discrete 12-month period benchmark performance to last quarter end					
	01/01/2018 to 31/12/2018	01/01/2017 to 31/12/2017	01/01/2016 to 31/12/2016	01/01/2015 to 31/12/2015	01/01/2014 to 31/12/2014
FTSE AIM All Share TR GBP	-17.12%	25.97%	16.07	6.63%	-16.53%

## Best and worst calendar years



# AIM portfolio risk information

As of 31/12/2018



asset management

## Risk and investment objective

Emphasis	Capital Security	Wealth Preservation			Wealth Accumulation				
Portfolio	No Thesis Solution	Portfolio 1 of 7	Portfolio 2 of 7	Portfolio 3 of 7	Portfolio 4 of 7	Portfolio 5 of 7	Portfolio 6 of 7	Portfolio 7 of 7	AIM Portfolio
Risk Appetite	Low Risk	Low/Moderate Risk		Moderate Risk		Moderate/High Risk		High Risk	High Risk
	I prefer no risk and want to keep my capital secure, even if it means not keeping up with inflation.	I can accept small, short term losses, but am still concerned about the safety of my investment.		I am seeking a balance between safety and investment growth potential.		I am seeking investment growth and am prepared to accept some losses for potentially higher growth.		I am willing to accept significant risk and potential losses in the pursuit of higher long term investment growth.	<b>I am willing to accept significant risk and potential losses in the pursuit of potential inheritance tax relief.</b>
Capital loss attitude	Low risk	Low / Moderate risk		Moderate risk		Moderate / High risk		High risk	High risk
	Minimising the risk of a drop in the value of my investment is critical, so I am willing to accept the lower long term returns offered by conservative investments.	Taking some short term drop in value in an effort to achieve higher long term returns is acceptable. I would prefer the majority of my capital to be held in conservative investments.		Achieving a balance between conservative and higher returns is my aim and I accept that there will be a degree of short term value fluctuation.		Seeking higher long term returns is important to me, so I am willing to accept the substantial short term drops in value that may result from investing in more speculative investments.		Maximising long term investment returns is my main objective and I am willing to accept large and sometimes dramatic short term drops in value.	<b>Maximising inheritance tax relief is my main objective and I am willing to accept large and sometimes dramatic short term drops in value.</b>
Investment objective	I am seeking short term security of my capital.	I am seeking only a high level of income and do not require any prospects of capital growth.	I am seeking a reasonable level of income and limited capital growth prospects.	I am primarily seeking income and some capital growth prospects.	I am seeking income together with a reasonable degree of capital growth.	I am primarily seeking capital growth with some requirement for income.	I am primarily seeking capital growth with limited requirement for income.	I am primarily seeking to maximise capital growth over the medium to longer term.	<b>I am primarily seeking to maximise inheritance tax relief with prospects for capital growth over the medium to long term.</b>

## Asset allocation

Standard asset allocation ranges are shown. We may alter these breakdowns in accordance with market conditions.	<b>Equities</b>	0% to 10%	10% to 30%	20% to 50%	35% to 65%	48% to 78%	60% to 90%	70% to 100%	<b>100%</b>
	<b>Alternative assets</b>	0% to 40%	10% to 40%	15% to 40%	10% to 35%	8% to 33%	5% to 35%	0% to 30%	<b>0%</b>
	<b>Fixed interest</b>	10% to 90%	45% to 80%	30% to 60%	25% to 45%	14% to 34%	0% to 18%	0% to 30%	<b>0%</b>
	<b>Benchmark</b>	Markit iBoxx GBP Overall Bond Market Index	FTSE UK Private Investor Conservative Index	FTSE UK Private Investor Conservative Index	FTSE UK Private Investor Income Index	FTSE UK Private Investor Balanced Index	FTSE UK Private Investor Growth Index	FTSE UK Private Investor Global Growth Index	<b>FTSE AIM All Share Index</b>

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