

As of 31/12/2018

|                     |                  |                     |                  |                  |                  |                  |
|---------------------|------------------|---------------------|------------------|------------------|------------------|------------------|
| Wealth Preservation |                  | Wealth Accumulation |                  |                  |                  |                  |
| Portfolio 1 of 7    | Portfolio 2 of 7 | Portfolio 3 of 7    | Portfolio 4 of 7 | Portfolio 5 of 7 | Portfolio 6 of 7 | Portfolio 7 of 7 |

## Risk and investment objective

### Risk appetite: moderate risk

I am seeking a balance between safety and investment growth potential.

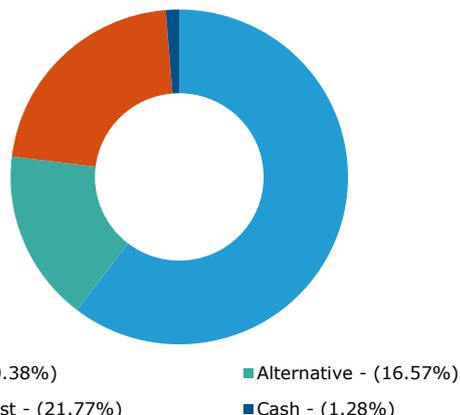
### Capital loss attitude: moderate risk

Achieving a balance between conservative and higher returns is my aim and I accept that there will be a degree of short term value fluctuation.

### Investment objective:

I am primarily seeking capital growth with some requirement for income.

## Average portfolio breakdown



## Investment strategy

The objective of portfolio 5 of 7 is to invest for both growth and income. The portfolio aims to provide an income yield equivalent to that accessible through the major equity markets whilst maintaining the prospect of longer term capital appreciation. Appropriate if your primary aim is to achieve capital growth together with some requirement for income. You accept that the value of your portfolio and income derived from it is not guaranteed and can rise and fall to a fair degree, in-line with the wide variety of asset classes highlighted below.

The equity exposure would be significant and spread across developed markets (G7 nations) such as the UK, US, Europe and Japan, as well as in emerging markets, which include Asia, Latin America and other emerging countries. Private equity funds may also be included. Equity market values can fluctuate significantly. The fixed interest exposure may, subject to market and economic conditions, include one or more of: UK government stocks (gilts), other countries' sovereign debt, corporate bonds from around the world and cash deposits. Gilts are UK government guaranteed (from the risk of default) and are therefore deemed to be less risky than corporate bonds historically. Exposure to alternative assets might include commercial property, infrastructure, commodities (e.g. gold, oil, wheat etc.) and hedge funds, which are typically less correlated to rises and falls in equity markets, but in certain circumstances can also be extremely volatile themselves.

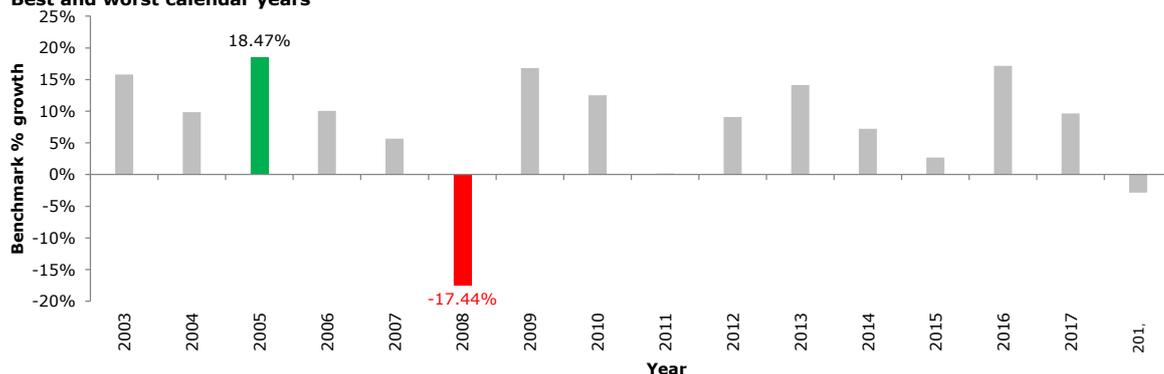
## Benchmark past performance

Portfolio 5 is benchmarked against the FTSE UK Private Investor Balanced Index. The index is designed to mirror the risk and return profile of a portfolio that might be held by a typical investor seeking a balance between growth and income.

The table below shows total benchmark performance over the past 5 years and the graph shows the best and worst calendar years since 2003.

| Discrete 12-month period benchmark performance to last quarter end |                          |                          |                          |                          |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 01/01/2018 to 31/12/2018 | 01/01/2017 to 31/12/2017 | 01/01/2016 to 31/12/2016 | 01/01/2015 to 31/12/2015 | 01/01/2014 to 31/12/2014 |
| FTSE UK Private Investor Balanced Index                            | -2.84%                   | 9.65%                    | 17.15%                   | 2.70%                    | 7.23%                    |

### Best and worst calendar years



# Portfolio 5 of 7 risk information



As of 31/12/2018

asset management

## Risk and investment objective

| Emphasis  | Capital Security  | Wealth Preservation  |   | Wealth Accumulation  |  |  |  |   |
|---|---|--|---|--|--|--|--|---|
| Portfolio   | No Thesis Solution  | Portfolio 1 of 7   | Portfolio 2 of 7  | Portfolio 3 of 7   | Portfolio 4 of 7   | Portfolio 5 of 7   | Portfolio 6 of 7   | Portfolio 7 of 7  |
| <b>Risk Appetite</b>  | Low Risk  | Low/Moderate Risk  |   | Moderate Risk  |  |  | Moderate/High Risk   | High Risk   |
|   | I prefer no risk and want to keep my capital secure, even if it means not keeping up with inflation.  | I can accept small, short term losses, but am still concerned about the safety of my investment.   |   | <b>I am seeking a balance between safety and investment growth potential.</b>  |  |  | I am seeking investment growth and am prepared to accept some losses for potentially higher growth.  | I am willing to accept significant risk and potential losses in the pursuit of higher long term investment growth.                              |
| <b>Capital loss attitude</b>  | Low risk  | Low / Moderate risk  |   | Moderate risk  |  |  | Moderate / High risk   | High risk   |
|   | Minimising the risk of a drop in the value of my investment is critical, so I am willing to accept the lower long term returns offered by conservative investments. | Taking some short term drop in value in an effort to achieve higher long term returns is acceptable. I would prefer the majority of my capital to be held in conservative investments. |   | <b>Achieving a balance between conservative and higher returns is my aim and I accept that there will be a degree of short term value fluctuation.</b> |  |  | Seeking higher long term returns is important to me, so I am willing to accept the substantial short term drops in value that may result from investing in more speculative investments. | Maximising long term investment returns is my main objective and I am willing to accept large and sometimes dramatic short term drops in value. |
| <b>Investment objective</b>   | I am seeking short term security of my capital.   | I am seeking only a high level of income and do not require any prospects of capital growth.   | I am seeking a reasonable level of income and limited capital growth prospects. | I am primarily seeking income and some capital growth prospects.   | I am seeking income together with a reasonable degree of capital growth. | <b>I am primarily seeking capital growth with some requirement for income.</b> | I am primarily seeking capital growth with limited requirement for income.   | I am primarily seeking to maximise capital growth over the medium to longer term.   |
| <b>Asset allocation</b>   |   |  |   |  |  |  |  |   |
| Standard asset allocation ranges are shown. We may alter these breakdowns in accordance with market conditions. | Equities<br>Alternative assets<br>Fixed interest  | 0% to 10%  | 10% to 30%  | 20% to 50%   | 35% to 65%   | <b>48% to 78%</b>  | 60% to 90%   | 70% to 100%   |
|   | Benchmark   | 0% to 40%  | 10% to 40%  | 15% to 40%   | 10% to 35%   | <b>8% to 33%</b>   | 5% to 35%  | 0% to 30%   |
|   |   | 10% to 90%   | 45% to 80%  | 30% to 60%   | 25% to 45%   | <b>14% to 34%</b>  | 0% to 18%  | 0% to 30%   |
|   |   | Markit iBoxx GBP Overall Bond Market Index   | FTSE UK Private Investor Conservative Index                                     | FTSE UK Private Investor Conservative Index  | FTSE UK Private Investor Income Index                                    | <b>FTSE UK Private Investor Balanced Index</b>                                 | FTSE UK Private Investor Growth Index  | FTSE UK Private Investor Global Growth Index  |

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